

Irving Materials Selects 8x8 Cloud Communications Solution for 150+ Locations

Irving Materials produces concrete, aggregates, and related products for the construction and building industry



Irving Materials engages in the production of concrete, aggregates, and related products to the construction and building industries. The company operates over 150 concrete and asphalt paving plants across Indiana and surrounding states as well as four regional offices and the corporate headquarters.

Unifying 150 Locations under One Phone System

It was the need to unify all locations under a single phone system that steered Irving Materials Vice President of Information Technology Jerry Howard to 8x8.

“The management and expense of maintaining numerous PBX phone systems and services—with more than 20 different competitive local exchange carriers—had become exorbitant. The more locations we opened up, the more fragmented we became, leading to diminished communication and productivity. With the 8x8 Virtual Office solution, all of our offices are now connected under a single, cloud-based phone system at a fraction of what we were spending previously.”

Six-Figure Cost Savings

According to Howard, Irving Materials cut its previous telecommunications expense by 60% or more, resulting in six-figure cost savings each year. 8x8’s cloud based solution also enables Irving to do away with other devices, such as call recording equipment, in addition to eliminating on-site PBX hardware.

Innovative Technology Drives Collaboration and Efficiency

“Irving Materials has been innovative in many ways, not just on the IT front,” continued Howard. “We have developed a number of forward-thinking processes that have helped our customers operate more effectively, such as the front discharge mixer that is now a staple of the concrete industry. Using 8x8’s technologies helped us improve collaboration and efficiency. This in turn enables us to continue to provide the industry’s best products and services.”



Customer: Irving Materials

Industry: Building and construction

8x8 Products: 8x8 Virtual Office

Number of lines: 664

Favorite 8x8 Features:

- Mobile app
- Ease of use
- Cost-savings

Website: www.irvmat.com



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—Jerry Howard

VP Information Technology, Irving Materials

Turning to the Cloud

“We are pleased that Irving Materials has entrusted its communications needs to 8x8 and knows that we can deliver such significant cost savings and operational efficiencies,” said 8x8 CEO Vik Verma. “With traditional brick and mortar businesses like Irving adopting cloud-based solutions, it’s clear that IT professionals in every industry, not just high-tech, are beginning to understand the compelling advantages of cloud-based technologies and are making the right strategic decision to outsource core business functions to trusted providers like 8x8.”

Communications Mobility

With the 8x8 Virtual Office cloud-based solution, businesses can access their core communications services from any location using a PC and web browser or smartphone. In addition to enterprise-class phone service with unlimited calling and a wide array of PBX calling features, 8x8 Virtual Office offers web conferencing with video, call recording, chat, Internet fax, presence and voicemail management and a mobile app for iPhone, iPad and Android devices.

Find out how 8x8 can help your business. Call **1.866.862.2811** or visit **www.8x8.com**

