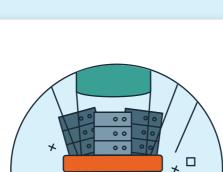


This infographic debunks 5 common myths on the practice of going "hybrid" by keeping some communications premisesbased while putting some in the cloud—and demonstrates

why going straight to the cloud is much easier than you might think.



MYTH #1

You'll get more out of your legacy investment by going hybrid. **FACT:** More headaches, maybe—as you struggle

to also maintain your on-premises infrastructure. The truth is that a split approach means you won't get the benefits of either.

On-premises requires you to:



Maintain multiple nonintegrated systems



Pay ongoing maintenance and consulting fees

Source outdated or EOL

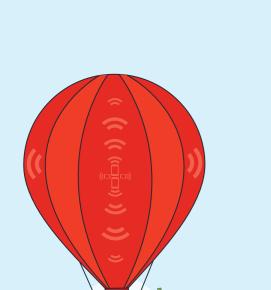


Regularly upgrade hardware and software

Manage complex licensing



hardware parts





A hybrid implementation will save

MYTH #2

you money." **FACT:** How can it save money to have two or more

completely different communications systems running at the same time? What really reduces TCO is to simplify management and troubleshooting, getting a single bill, and integrating several business apps into one communications service via cloud solutions.

39% cost Cloud 3-year TCO: \$1.076M

Case in point: TCO for cloud vs. on-premises communications¹

On-prem upgrade 3-year TCO: \$1.775M

optimization/savings





MYTH #3

3-year ROI with a 4-month payback period: 78% ROI

Case in point: ROI for cloud vs. on-premises communications² · · · · · · · · ·

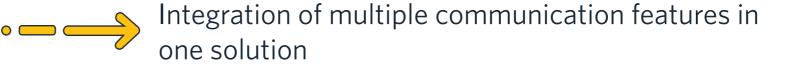


It's simpler to stick with systems you already know."

FACT: Continuing to operate and maintain an outdated system and synchronize it with a new cloud

deployment isn't just costly—it's complicated. Moving everything to cloud simplifies IT and gives users unified communications features in one simple-to-use solution. Cloud simplifies IT with:



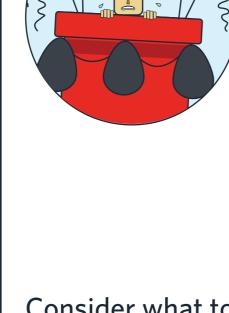




Simple scalability as business needs change — Streamlined single billing that includes telephony, unified

communications and contact center costs Automatic upgrades to the latest technology and features





FACT: Clinging to outdated on-premises communications systems can be riskier than

the cloud.

MYTH #4

moving to cloud, given the security issues in on-premises environments.

It's too risky to move everything to

Consider what top experts say about it:3 "Almost all of the massive data breaches we've seen of late were within traditional on-premises IT."

chain [in hybrid deployments] will prove to be the on-premises environment."

"It has now been proven that people cannot manage security

"There's no doubt that the weakest link in the security

as well in their own on-premises environments."

MYTH #5

Your lack of cloud expertise will

FACT: You don't need to understand how to operate

or maintain a cloud communications system. That's

make a full migration harder."

what cloud service providers are there for.





maintain system

infrastructure



Automatically Continually offer

update software

for you



new features

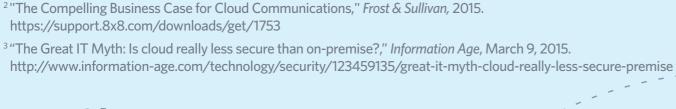
and services



Simplify Communications with 8x8 In truth, hybrid is the worst of two worlds.

If a simpler, lower-cost communications infrastructure sounds

good to you, unified communications in the cloud could be the smartest move you'll ever make. Don't let a vendor with a vested interest in keeping you tied to on-premises systems tell you otherwise.



Global Cloud

¹8x8 customer migrating from on-premises corporate communications system to cloud-based UC

Ready to simplify your business communications?

VISIT 8X8.COM>





